



West km[®] Deal Proof[®]

West content and technology applied to
your best thinking and experience.

Intelligent Document Automation Solution

- Produce better documents, faster
- Increase productivity and profitability
- Improve client service and satisfaction



Higher Quality Documents in Less Time

West km Deal Proof is part of a growing collection of products in the West km family of knowledge management offerings from Thomson West. The solution is tailor-made to be used by deal lawyers, litigators and everyone in between throughout the entire document drafting and review cycle. Deal Proof offers a broad range of capabilities that address the unique needs of users across the organization, from partners through paralegals. Beginning with the first draft of a document through distribution to clients and ultimately to other parties involved in a matter, Deal Proof helps legal organizations produce better documents, faster.

Simplify Document Drafting and Reviewing Efforts

Creating legal documents is a detailed and complex process that often involves multiple drafts or revisions as well as cross-referenced information and related documents. Maintaining consistency and eliminating drafting errors is essential. To ensure accuracy and reflect the intentions of various parties, attorneys spend many hours analyzing, proofreading and updating documents. While these efforts are extremely important, they could divert the organization's lawyers from focusing on more important and rewarding work.

To further intensify the situation, legal organizations cope with tight deadlines, client expectations for rapid turnaround, increased competitive pressure and the never-ending challenge to do more work with fewer resources. The typical client wants everything completed yesterday at the lowest possible cost; so the organization must struggle to deliver work on time and control overhead costs while keeping a sharp eye on work quality to prevent any liability to the attorney and the organization as a result of mistakes or errors.

Deal Proof enables organizations to overcome these obstacles and achieve their goals by automating the document analysis, summarization and proofreading process. With Deal Proof,

organizations are able to increase workgroup efficiency, improve document quality, speed delivery of work product to clients and reduce billing write-offs for proofreading efforts.

West km Deal Proof Highlights

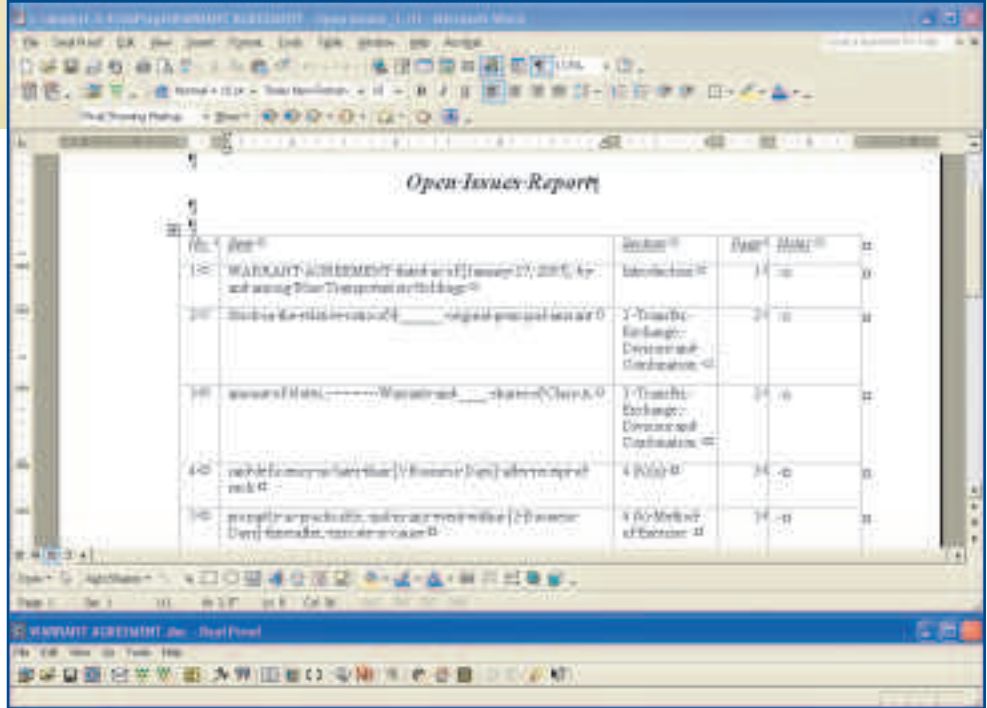
- Artificial intelligence technology designed for the legal industry enables “smart” analysis of even the most complex documents.
- Automated analysis eliminates the need to tag and code documents manually.
- Document links can be created to associate related documents. Users can choose whether or not to include cross-referenced documents in the analysis.
- Intuitive Web-style interface includes hyperlinks for easy and convenient navigation.
- Analysis capabilities index documents to highlight defined terms, open issues, key dates, document structure and more.
- Summarization capabilities facilitate quick review, categorization and resolution of items that need to be addressed.
- Reviewing and proofreading tools flag substantive issues that need to be addressed.
- Overview reports enable users to e-mail issues to appropriate parties (e.g., associates and clients) for review and resolution.

How West km Deal Proof Works

Deal Proof is easy to install and works within existing document management and word processing software applications to analyze documents associated with a matter. Users can choose whether to analyze only a single subject document or whether they would like to include additional cross-referenced documents. The analysis process does not require any pre-tagging or coding of documents; users simply

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Deal Proof provides convenient reporting capabilities that enable attorneys to quickly address and delegate issues for resolution.



click on the Analyze button to begin. The software uses a patented text mining engine along with integrated artificial intelligence functions to extract and precisely tag significant content automatically. This enables Deal Proof to understand the content, meaning and significance of key information contained within the document. When the analysis is complete, Deal Proof provides powerful document summarization and proofreading capabilities that allow users to review, uncover and address pertinent issues quickly.

Document Summarization

Deal Proof's summarization function provides attorneys with a synopsis of key information involved in a transaction. Indexes are available that identify key topics, defined terms, open issues, laws and cases cited, section references, secondary sources and cross-referenced documents. Using the index of key topics, users can click on embedded hyperlinks to navigate and drill down into key areas of interest. From defined terms, the attorney can easily determine how and where defined terms are used within documents. The summary of open issues enables users to quickly view and correct any open issues within documents.

Highlighting and summarizing this top-level information provides a general overview of the transaction for the attorney. Within any of the available indexes, an attorney can choose to view, filter and address issues identified within the document; segment, delegate and distribute issues via e-mail to partners, secretaries or clients; or print a summary report for internal or external distribution.

Substantive Proofreading

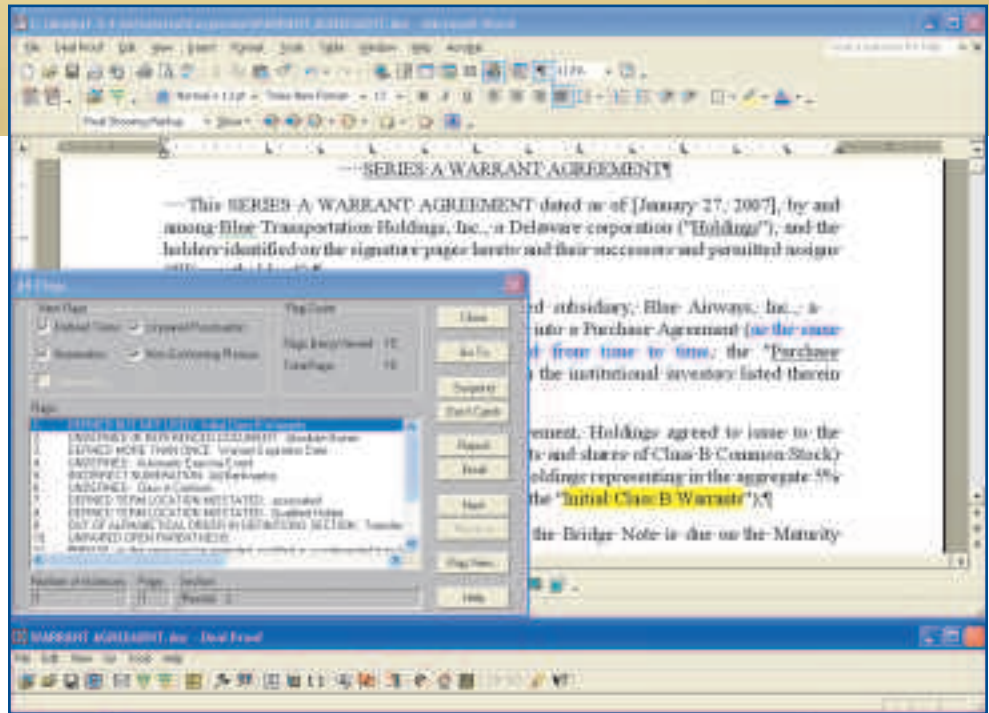
Deal Proof's proofreading function delivers a substantive review of information and highlights potential problem areas within documents. Areas of concern are categorized for users according to whether the potential problem or issue relates to defined terms, numeration, unpaired punctuation or non-conforming phrases. This sophisticated function was not designed to replace your word processor's spelling or grammar checker; instead the proofreading algorithm actually understands the unique language of attorneys and how legal documents should be constructed. Flags are displayed to notify users visually of issues that need to be addressed and may be viewed individually or in summary by type of issue.

Similar to the document summaries, users can choose to handle potential problems in a number of ways. They can view, filter and address selective issues directly within the document. In addition, they can segment, delegate and distribute relevant issues via e-mail to partners, secretaries or clients. Or, they can print a summary report for internal or external distribution.

West km Deal Proof Benefits the Entire Organization

Over 100 leading national and international legal organizations are using Deal Proof today and can attest to the fact that Deal Proof offers significant benefits to both legal organizations and their clients. Deal Proof was designed for use on documents created for both transactional and

Flags notify users visually of issues that need to be addressed and may be segmented for delegation or resolution.



litigation matters across all practice areas including corporate, bankruptcy, real estate, employment and intellectual property. Deal Proof leverages artificial intelligence capabilities that were designed specifically for the legal industry. As a result of Deal Proof's "smart" analysis capabilities, users are able to create better quality documents in less time.

Increase Productivity and Profitability

By simplifying the complexities associated with the document drafting process, Deal Proof expedites document turnaround and increases productivity. This enables the organization to bill clients for only meaningful hours, eliminates lengthy proofreading cycles, and allows attorneys to spend more time on billable work and less time justifying hours billed to clients for proofreading efforts.

Deal Proof provides a number of timesaving features including a Web-style interface that includes hyperlinks for convenient navigation. Users can easily navigate within and between documents, click on an issue within a document, make changes to resolve the problem within the live document and then move on to address the next issue.

Enhance Client Service and Satisfaction

Organizations are able to work more efficiently with clients by providing summaries and reviews at appropriate stages during the document development lifecycle. This demonstrates to clients that their legal organization is using innovative technology to deliver higher quality work product in fewer billed hours, which contributes to increased client satisfaction and retention.

Speed Research Efforts

Deal Proof automates the process of identifying laws and cases cited or referenced within documents, and it also connects to Westlaw® for review and citation-checking purposes. When an attorney needs to file a brief with a court, Deal Proof automatically downloads referenced cases and statutes so that they can be submitted either electronically or in traditional hard copy format.

Consult the Experts

West has an experienced team of consultants that focuses on helping legal organizations maximize their use of knowledge management solutions. Our services and support teams are dedicated to getting you the results you need.

Your Partner for Knowledge Management Solutions

West delivers a powerful competitive advantage to its customers by providing the highest-quality legal, regulatory and business information and the most innovative technology tools to manage it.

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