

6. Other Pricing Solutions

Option 6a. State Essentials

West is submitting tiered pricing where applicable. Due to the variety of content as well as the difference in the volume of content, pricing differs slightly between states. We have provided pricing based on a three tier system for States. The following table demonstrates the tiers that each state falls into:

Tier 1	Tier 2	Tier 3
AL,AZ, CA, DC, FL, IL, IN, LA, MA,MN, MI,NY, PA, TX	AK, CO, CT, DE, GA, IA, KS, KY, ME, MS, OH, OK, OR, TN, SC, VT, UT, WA, WI	AR, HI, ID, MD, MT, NC, NE, NH, NM, NV, ND, PR, RI, SD, VA, WV, WY

Tier 1 (Monthly Per User Per Agency Location Pricing)

No of Users	Years 1-2 4/1/09–3/30/11	Year 3 4/1/11–3/30/12	Year 4 4/1/12–3/30/13	Year 5 4/1/13–3/30/14
1-5	\$22	\$23	\$24	\$26
6-10	\$21	\$22	\$23	\$24
11-15	\$20	\$21	\$22	\$23
16-20	\$19	\$20	\$21	\$22
21-30	\$18	\$19	\$20	\$21
31-40	\$17	\$18	\$19	\$20
41-50	\$16	\$17	\$18	\$19
51-60	\$15	\$16	\$17	\$18
61-70	\$14	\$15	\$16	\$17
71-80	\$14	\$15	\$15	\$16
81-90	\$13	\$14	\$15	\$16
91-100	\$12	\$13	\$14	\$15
101-150	\$12	\$12	\$13	\$14
151-200	\$11	\$12	\$13	\$13
201-250	\$11	\$11	\$12	\$13
251-300	\$10	\$11	\$11	\$12
301-400	\$10	\$10	\$11	\$11
401-500	\$9	\$10	\$10	\$11
501-1000	\$9	\$9	\$10	\$10
1001-1500	\$8	\$9	\$9	\$10
1501-2000	\$8	\$8	\$9	\$9
2001-2500	\$7	\$8	\$8	\$9
2501+	\$7	\$7	\$8	\$8

Tier 2 (Monthly Per User Per Agency Location Pricing)

No of Users	Years 1-2 4/1/09–3/30/11	Year 3 4/1/11–3/30/12	Year 4 4/1/12–3/30/13	Year 5 4/1/13–3/30/14
1-5	\$18	\$20	\$21	\$22
6-10	\$18	\$19	\$20	\$21
11-15	\$17	\$18	\$19	\$20
16-20	\$16	\$17	\$18	\$19
21-30	\$15	\$16	\$17	\$18
31-40	\$14	\$15	\$16	\$17
41-50	\$14	\$15	\$15	\$16
51-60	\$13	\$14	\$15	\$16
61-70	\$12	\$13	\$14	\$15
71-80	\$12	\$12	\$13	\$14
81-90	\$11	\$12	\$13	\$13
91-100	\$11	\$11	\$12	\$13
101-150	\$10	\$11	\$11	\$12
151-200	\$10	\$10	\$11	\$11
201-250	\$9	\$10	\$10	\$11
251-300	\$9	\$9	\$10	\$10
301-400	\$8	\$9	\$9	\$10
401-500	\$8	\$8	\$9	\$9
501-1000	\$7	\$8	\$8	\$9
1001-1500	\$7	\$7	\$8	\$8
1501-2000	\$7	\$7	\$8	\$8
2001-2500	\$6	\$7	\$7	\$8
2501+	\$6	\$6	\$7	\$7

Tier 3 (Monthly Per User Per Agency Location Pricing)

No of Users	Years 1-2 4/1/09–3/30/11	Year 3 4/1/11–3/30/12	Year 4 4/1/12–3/30/13	Year 5 4/1/13–3/30/14
1-5	\$15	\$16	\$17	\$18
6-10	\$15	\$16	\$16	\$17
11-15	\$14	\$15	\$16	\$17
16-20	\$13	\$14	\$15	\$16
21-30	\$13	\$13	\$14	\$15
31-40	\$12	\$13	\$14	\$14
41-50	\$11	\$12	\$13	\$14
51-60	\$11	\$12	\$12	\$13
61-70	\$10	\$11	\$12	\$12
71-80	\$10	\$10	\$11	\$12
81-90	\$9	\$10	\$10	\$11
91-100	\$9	\$9	\$10	\$11
101-150	\$8	\$9	\$9	\$10
151-200	\$8	\$8	\$9	\$10
201-250	\$8	\$8	\$9	\$9
251-300	\$7	\$8	\$8	\$9
301-400	\$7	\$7	\$8	\$8
401-500	\$7	\$7	\$7	\$8
501-1000	\$6	\$7	\$7	\$7
1001-1500	\$6	\$6	\$7	\$7
1501-2000	\$6	\$6	\$6	\$7
2001-2500	\$5	\$6	\$6	\$6
2501+	\$5	\$5	\$6	\$6

Option 6b. Special Packages

Legal research needs vary widely from agency to agency depending on the nature of the work performed and the unique legal research needs of the end users. When an agency's needs cannot be met by the pricing options outlined in Options I-III, West can create special packages that are tailored to an agency's unique legal research needs. This will allow an agency to enjoy the best value, in terms of both price and content. Price schedules are not available under this option as pricing will be determined based on agency needs.

Option 6c. WestlawPRO Library Collection

Westlaw PRO Library Collections are slices of Westlaw content that allow Purchasing Agencies the ability to purchase specific collections of Westlaw content to meet their unique online legal research needs. West will offer Purchasing Agencies a 15% discount off of then-current retail pricing from our entire catalog of Westlaw PRO library collections for a one year commitment. Westlaw PRO is a great alternative option for agencies that have unique research needs and must access content that is not available under the previously listed options.

Any agency can search for our commercial and current Westlaw PRO libraries by visiting our online store at west.thomson.com. Any orders must reference the NASPO contract number. Alternatively, please contact your local West government representative to obtain more information and to obtain your discount.

The 15 % discount off of any Westlaw PRO product is available to any authorized government agency committing to a one year commitment. Additional discounts apply for longer term commitments:

Commitment Term	NASPO Discount
1 year	15%
2 year	17%
3 year*	20%

**A 3 year term is the longest that can be offered for a PRO plan.*