

5. Percentage Discounts Available

Description	% Discount
Pre-payment of contract services either 6 months or 1 year in advance	NA
Discount on NET 30 terms (2% NET 10)	NA
CD media/Books/etc.	10%*

West's proposal now allows for a discount off of new print titles purchased by an agency. Agencies purchasing new titles will receive a ten (10%) discount off of the retail price. Additional promotions may apply. Please note: a new title is defined as a purchase that has not been purchased within five years by the agency.

Due to the commercial nature of these products, any purchase of a Westlaw Print product will not be subject to the NASPO fee and reporting requirements.